DATABASICS PARTNER PROGRAM

TIME TRACKING & EXPENSE REPORTING

WHEN DATABASICS IS A GREAT SOLUTION FOR YOUR CLIENTS' TIME AND EXPENSE

DATABASICS is a versatile solution for your clients seeking a unified solution that streamlines both time tracking and expense reporting. Here's where generally DATABASICS is a great fit for your clients:

- Clients have project-based tracking requirements, whether that's for a client, grant, fund, or other naming convention;
- They need support for global operations with multicurrency and language options;
- Your client needs a seamless Sage Intacct integration with a focus on long-term support;
- They're looking for a vendor that will support them through setup and provide long term support.

INDUSTRY-SPECIFIC NEEDS

Offer your clients industry-specific advantages with DATABASICS's tailored functionalities:

- **Nonprofits**: Grant and fund tracking with flexible reporting requirements.
- **Construction**: Exclusive support for CRE integration and multi-dimensional cost tracking.
- **Government Contractors**: Ensure compliance with DCAA regulations and GSA per diem guidelines.
- **Professional Services**: Project-based tracking for billable hours and internal cost analysis.
- **Staffing/Field Services**: Adapt timecard periods to various contract stipulations.

PRODUCT-SPECIFIC NEEDS

TIME TRACKING
DATABASICS is a great fit when your clients need:

- Adaptable time capture via timecard, mobile app, and clock-in/out mechanisms;
- Robust compliance with state and federal regulations, including CA and DCAA standards;
- Geo-fencing for secure mobile clock-ins and policy enforcement.

EXPENSE REPORTING
DATABASICS is the ideal solution when your clients need:

- Freedom to use their own choice of credit card vendor;
- Detailed tracking and reporting by dimensions;
- Effortless creation of expense reports from card transactions.

WHERE OTHER VENDORS STRUGGLE

- Integration challenges / errors
- Lack of dedicated support (Emburse)
- Lack of new development/support (Nexonia)
- Clients are forced to use the expense provider's card (Ramp & Expensify)
- Spend threshold to get account manager (Emburse)
- Lack of Sage Intacct CRE integration (Emburse)

DATABASICS

DATABASICS PARTNER PROGRAM

TIME & EXPENSE MANAGEMENT OVERVIEW

ABOUT

DATABASICS delivers time and leave tracking, expense reporting, and employee purchasing management solutions that lead the industry in value, performance, and adaptability. Integrations are offered for major accounting, payroll, and HR providers. DATABASICS' customers range from regional businesses and nonprofits to global enterprises.

CUSTOMER PROFILE

LOCATIONS:
North American & Global

VERTICAL MARKETS:
Construction/CRE, Nonprofits, International Development, Federal Contractors, Field Services, Home Healthcare, Contract Research Organizations, Professional Services, Staffing Firms

COMPANY SIZE:
100-2,500 employees

MARKET DEMOGRAPHICS:
C-level in Accounting, Finance, Human Resources & Operations

TIME & EXPENSE MANAGEMENT PAIN POINTS

- Currently using a manual process for Time/Leave & Expense management
- Outgrown current solution
- Unhappy with customer support from current provider
- No or poor integration with accounting/ERP, HRIS, payroll systems
- Audit compliance
- Credit card management (reconciliation, visibility, etc.)
- No mobile app
- User satisfaction

TIME TRACKING CONVERSATION STARTERS

- What is your current time management process? (Which time tool? Is it a manual process via Excel, homegrown solution, etc.)?
- What is your biggest challenge around time tracking? (Answers may include no integration, too difficult to scale, outdated, etc.)
- Are you using projects within your ERP/accounting system?

EXPENSE REPORTING CONVERSATION STARTERS

- What is your current expense management process? (Which expense tool? Is it a manual process via Excel, homegrown solution, etc.)?
- What is your biggest challenge around expense tracking? (Answers may include no integration, too difficult to scale, outdated, etc.)
- Are you using projects within your ERP/accounting system?

CONTACT INFORMATION:

BYRON WOWCHUK,
CHANNEL DIRECTOR
202.871.3784
bwowchuk@data-basics.com