

DATABASICS PARTNER PROGRAM

EXPENSE MANAGEMENT BATTLECARD

OVERVIEW

DATABASICS Expense Management gives your organization the best of both worlds: a powerful solution that is also easy to use. Get the tools you need to manage compliance, corporate policies and reporting while giving employees the latest technology to auto-populate their expense reports.

CUSTOMER PROFILE

LOCATIONS:

North America, Global

VERTICAL MARKETS:

Nonprofits, Construction, International Development, Federal Contractors, Field Services, Home Healthcare, Contract Research Organizations, Professional Services, Staffing Firms

COMPANY SIZE:

130-2,500 employees

MARKET DEMOGRAPHICS:

C-level in Accounting, Finance, Human Resources & Operations

EXPENSE MANAGEMENT PAIN POINTS

- Manual process for expense management
- No integration to other systems
- Unhappy with current expense management solution
 - Submitter frustration
 - Limited functionality
 - Support
 - Implementation not going well
 - Increased price
 - User adaptability
- Audit compliance
- Need for tracking expenses to projects or split transactions
- Too much time spent on administrative tasks
 - Tracking down unsubmitted reports
 - Sending back out of policy expenses
 - Incorrect coding
 - Errors with expense amounts

CUSTOMER BENEFITS

- Easy adaptability with modern day UI/UX & streamlined processes
- Comply with company expense policies for more control
- Seamless integration into current accounting/ERP system
- Web and mobile access allow real-time submission and approval
- Multi-currency support
- Fully automate per diems, mileage, reporting and budgets
- Global solution allows for automated compliance of taxes
- Mobile app

COMPETITIVE DIFFERENCES

- OCR functionality for receipt reading
 - Advanced OCR functionality allows for line item breakdown
- Heavy lifting reporting tool
 - Spend visibility
 - Project and cost allocation
- Pre-population of expense reports
- GSA Per Diem integration
- Open source API
- Travel advances
- Global presence with multi-language support
- Award-winning support without additional support fees
 - Available 24 hours/day
 - Personalized attention and quick resolutions

CONVERSATION STARTERS

- What is your current expense management process? (Which expense tool? Is it a manual process via Excel, homegrown solution, etc.)?
- What is your biggest challenge around expense tracking? (Answers may include no integration, too difficult to scale, outdated, etc.)
- Are you using projects within your ERP/accounting system?

CONTACT INFORMATION:

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